

# **BANKING SURVEY**



Quarter I 2022

New Loans Growth Remain Solid



The latest Banking Survey conducted by Bank Indonesia indicates new loan disbursements on a quarterly basis to remain solid in the first quarter of 2022 as reflected by the positive weighted net balance (WNB) of 64.8%, despite moderating from 87.0% in the fourth quarter of 2021. The growth of new loans is broad based as indicated by a positive WNB across all loan types. In the second quarter of 2022, respondents predict faster growth, with the corresponding WNB accelerating to 79.0%.



Respondents predict slightly looser lending standards in the second quarter of 2022, as signalled by a negative Lending Standards Index of -0.4% compared with 3.3% in the previous period. Respondents expect lower lending rates to be impose by a number of banks as a factor driving such developments.

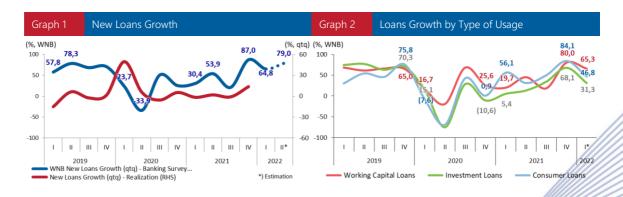


The latest survey also shows how respondents have remained upbeat concerning credit growth moving forward, predicting 9.3% (yoy) in 2022 compared with 5.2% (yoy) in 2021. This optimism was stoked, amongst others, by supportive economic and monetary conditions together with relatively manageable credit risk.

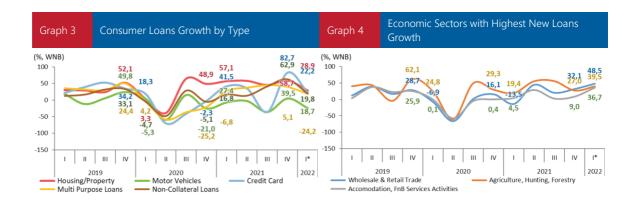
### A. Conditions in Quarter I 2022

Solid growth of new loan disbursements recorded in the first quarter of 2022 despite moderation.

The latest Banking Survey conducted by Bank Indonesia indicates solid quarterly growth (qtq) of new loan disbursements in the first three months of 2022 despite experiencing moderation compared with conditions in the previous period. This is confirmed by a decrease in the weighted net balance (WNB) of demand for new loans to 64.8% in the reporting period from 87.0% in the fourth quarter of 2021 (Graph 1). By loan type, survey respondents reported softer growth across all segments, as indicated by a positive yet lower WNB for working capital loans (WNB 65.3%), investment loans (WNB 31.3%) and consumer loans (WNB 46.8%) (Graph 2).



By sector, the Banking Survey reveals new loans disbursed to the Wholesale and Retail Trade (WNB 48.5%) grew the strongest followed by Agriculture, Hunting and Forestry (WNB 39.5%) as well as Accommodation and Food Service Activities (WNB 36.7%) (Graph 4).



### B. Projection for Quarter II 2022

#### Loans Projection

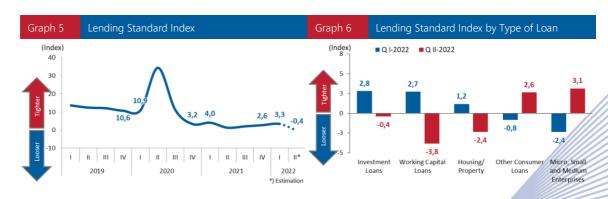
New loan disbursements in the second quarter of 2022 is predicted to grow at a faster pace. Respondents predict faster quarterly growth of new loan disbursements in the second quarter of 2022, as indicated by an increase in the WNB to 79.0% from 64.8% in the first quarter of 2022 (Graph 1). Respondents disclosed that working capital loans will remain the primary focus of new loan disbursements in the second quarter of 2022, followed by investment loans and consumer loans.

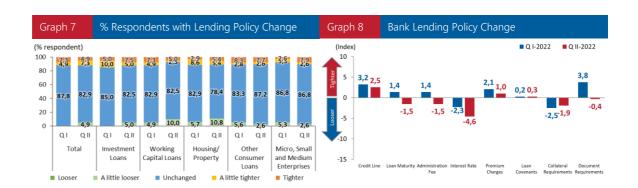
In terms of consumer loans, respondents confirmed that housing loans shall remain a priority, followed by multipurpose loans and automotive loans. By sector, banks will continue to target Wholesale and Retail Trade, the Manufacturing Industry and Financial Intermediaries for new loan disbursements in the second quarter of 2022 (Table 3).

#### **Bank Lending Policy**

Slightly looser lending policy is expected in the second quarter of 2022.

Consistent with expectations of stronger new loan growth, respondents anticipate slightly looser lending policy in the second quarter of 2022, as indicated by a negative Lending Standards Index (LSI) reading of -0.4% compared with 3.3% in the previous period (Graph 5). Looser lending policy will affect investment loans, working capital loans and housing loans (Graph 6), with banks focusing on loan maturities, administration fees, lending rates and collateral requirements, among others (Graph 8).

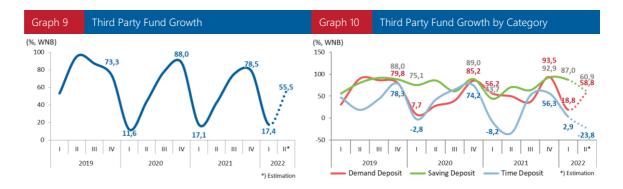




#### Third Party Fund Projection

Positive third party fund growth is predicted in the second quarter of 2022.

The banking industry predicts stronger third party fund growth in the second quarter of 2022, as reflected by an increase in the WNB to 55.5% from 17.4% in the fourth quarter of 2021 (Graph 9). Respondents expect demand deposits (WNB 58.8%) and savings deposits (WNB 60.9%) to expand in the reporting period, in contrast to a decline in term deposits (WNB -23.8%) (Graph 10).



# C. 2022 Projection

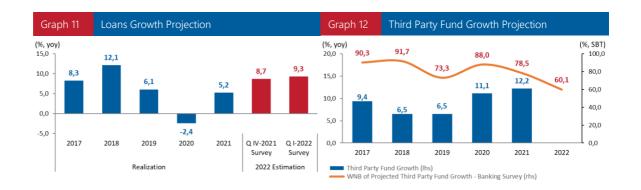
### Loans Projection

Credit is predicted to grow by 9.3% (yoy) in 2022.

The banking industry predicts credit to grow by 9.3% (yoy) in 2022, up from 5.2% (yoy) in 2021 (Graph 11), supported by optimism concerning monetary and economic conditions, coupled with relatively manageable credit risk.

# Third Party Fund Projection

The banking industry expects to maintain third party fund growth in 2022, as reflected by a WNB of 60.1% despite retreating from 78.5% in the previous year (Graph 12). The latest prediction is based on ample liquidity in the banking system together with the expansion of banking facilities and services.



Type of	Loans in Detail		20	19			20	)20			20	21		2022
Loans	LOGIIS III Detail	- 1	II	Ш	IV	- 1	II	Ш	IV	1	Ш	Ш	IV	ı
<b>.</b>	Working Capital Loans	68,2	61,0	65,8	65,0	16,7	(19,5)	68,1	25,6	19,7	45,0	18,1	80,0	65,3
Based on Usage	Investment Loans	74,7	77,3	63,2	70,3	15,1	(75,1)	28,6	(10,6)	5,4	13,3	34,4	68,1	31,3
озавс	Consumer Loans	30,4	54,3	45,9	75,8	(7,6)	(68,6)	42,7	0,9	56,1	31,3	49,8	84,1	46,8
	Housing/Property	30,2	29,3	24,3	52,1	3,3	(38,7)	64,7	48,9	57,1	58,1	45,6	58,7	28,9
	Motor Vehicles	18,9	(11,7)	6,0	24,4	4,2	(59,3)	15,8	(25,2)	(6,8)	(2,5)	(35,6)	5,1	(24,2
Consumer Loans	Credit Card	21,3	39,3	52,7	34,2	18,3	(70,0)	(40,9)	(2,3)	41,5	34,8	(36,1)	82,7	22,2
Loans	Multi Purpose Loans	35,4	31,7	29,1	49,8	(5,3)	(58,9)	(36,6)	(21,0)	27,4	36,9	44,5	39,5	18,7
	Non-collateral loans	12,7	16,9	32,2	33,1	(4,7)	(48,0)	28,8	(5,1)	16,8	13,4	41,3	62,9	19,8
	Agriculture, Hunting and Forestry	40,2	43,1	(4,5)	62,1	24,8	(60,8)	49,5	29,3	19,4	55,4	55,7	27,0	39,5
	Fishing	(8,2)	51,2	3,6	7,3	33,5	(61,9)	17,7	11,4	24,4	29,6	15,1	19,9	12,5
	Mining and Quarrying	(0,7)	11,5	18,8	34,4	(26,6)	(27,5)	(7,9)	2,1	(43,6)	(26,5)	(15,6)	69,7	15,8
	Manufacturing	26,0	55,2	49,3	21,9	14,6	(30,9)	8,3	24,2	42,7	30,8	48,9	48,2	13,9
	Electricity, Gas and Water	35,1	10,7	30,4	22,1	10,1	(16,8)	28,0	9,3	(25,8)	(15,3)	5,8	56,1	23,3
	Construction	26,9	67,9	35,9	52,2	(1,5)	(31,4)	16,8	5,8	27,4	16,2	55,8	29,6	9,5
	Wholesale and Retail Trade	12,3	39,5	17,2	28,7	(6,9)	(66,1)	2,1	16,1	(13,5)	45,1	20,6	32,1	48,5
	Accomodation, Food and Beverage	3,8	38,3	23,1	25,9	0,1	(58,1)	(4,2)	0,4	4,5	29,4	2,8	9,0	36,7
	Services Activities	3,0	30,3	23,1	23,3	0,1	(30,1)	(4,2)	0,4	4,5	23,4	2,0	3,0	30,7
	Transportation, Storage and Communication	1,4	46,8	27,0	33,5	9,5	(19,2)	3,2	29,3	20,3	21,0	18,6	42,1	23,8
	Financial Intermediaries	(2,7)	19,8	8,2	27,3	13,6	(29,0)	(8,9)	(6,3)	(56,8)	(8,5)	(6,7)	(0,1)	(27,9)
Economic	Real Estate, Leasing and Company	17,4	47,2	43,4	58,6	17,2	(22,2)	6,0	12.2	(36,3)	1,1	2,4	46,1	9,7
Sectors	Services Activities	17,4	77,2	73,7	30,0	17,2	(22,2)	0,0	12,2	(30,3)	1,1	۷,٦	40,1	3,7
	Government Administrative, Defence and Compulsory Social	3,1	10,6	12,7	19,1	(3.6)	(38,8)	(36,9)	29.1	(52.2)	(19,6)	(20,8)	15,9	15,5
	Security Security	3,1	10,0	12,7	13,1	(3,0)	(30,0)	(30,3)	20,1	(55,5)	(13,0)	(20,0)	13,3	13,5
	Educational Services	(9,0)	24,0	(19,4)	56,8	(2,1)	(63,0)	(23,7)	7,0	(6,7)	(28,6)	28,1	37,5	(5,3
	Health Services and Social Work	19,1	(16,2)	35,1	54,8	<b>(5 1)</b>	(26,9)	49,6	(0,2)	55,3	8,1	(2,1)	49,0	(3,9
	Activities	13,1	(10,2)	33,1	34,0	(3,1)	(20,3)	43,0	(0,2)	33,3	0,1	(2,1)	43,0	(3,3
	Public Services, Social Cultural, Entertainment and Personal Act.	(0,7)	7,9	29,7	16,1	(12,8)	(12,5)	5,6	13,9	(4,2)	4,6	(1,9)	15,6	(25,6
	Personal Services Serving	(= a)					(4= 0)	(0.1)				(4= 4)		
	Households	(5,8)	6,8	0,2	32,9	37,7	(17,2)	(0,4)	2,5	0,2	22,7	(15,4)	19,9	14,0
	International Agencies and Other	1,9	(0,9)	(4,2)	8,3	(25,9)	(45,7)	0,5	(5,4)	(17,0)	32,0	(28,3)	(8,0)	(8,6
	Extra International Organization	,	( ) ,		,	, , ,	, , ,			( , ,		, , ,	(	
	Activities that Undefined	1,3	(2,5)	(4,9)	9,3	(7,0)	(66,5)	(6,2)	(8,9)	(1,2)	33,9	15,6	8,5	(18,9)
	Micro Small and Medium													
	Enterprises (Communal Business	65,0	65,7	42,8	56,8	22,8	(47,9)	54,9	36,1	28,0	43,6	37,4	69,0	58,8
Group of	Credit) Micro Small and Medium													
Debtors	Enterprises (Non Communal	31,5	46,5	23,6	67,4	3,5	(83,0)	66,0	25,8	29,0	11,6	14,7	75,0	57,6
	Business Credit)	,	,	,	,	,	. , ,		,	,	,	Í	,	
	Non Micro Small and Medium	45,3	72,9	36,4	61,3	27.0	(45,8)	(12,8)	10,9	23,6	23,7	34,5	61,5	62,7
	Enterprises											·		
Usage	Export Loans	35,0	47,6	58,8	48,3		(39,9)	56,6	2,8	(3,9)		7,5	44,8	38,9
Orientation	Import Loans	26,9	53,1	44,2	(0,4)		(61,0)		(20,4)	(20,9)	17,9	3,5	34,6	18,9
	Other Loans	40,1	70,4	55,8	57,9	24,1	(68,2)	(17,4)	7,1	(1,1)	62,6	26,6	78,1	33,2

Type of	Large in Body I		20	18			20	19			20	20		20	21
Loans	Loans in Detail	ı	Ш	Ш	IV	1	Ш	Ш	IV	1	Ш	Ш	IV	ı	- II
	Working Capital Loans	22,5	20,0	22,5	25,0	32,5	32,5	42,5	40,0	42,5	34,2	44,4	47,2	42,9	
Based on Jsage	Investment Loans	25,0	25,0	35,0	22,5	27,5	25,0	32,5	35,0	30,0	31,6	44,4	47,2	37,1	
osage	Consumer Loans	35,0	27,5	22,5	22,5	22,5	20,0	35,0	17,5	15,0	18,4	25,0	27,8	25,7	
	Housing/Property	20,0	20,0	25,0	22,5	20,0	27,5	30,0	30,0	30,0	23,7	25,0	19,4	31,4	
	Motor Vehicles	22,5	17,5	17,5	15,0	20,0	20,0	20,0	25,0	20,0	13,2	19,4	19,4	14,3	
Consumer	Credit Card	5,0	12,5	12,5	10,0	15,0	17,5	12,5	12,5	10,0	18,4	5,6	11,1	17,1	
oans	Multi Purpose Loans	27,5	22,5	20,0	10,0	10,0	12,5	15,0	10,0	7,5	13,2	25,0	25,0	20,0	
	Non-collateral loans	15,0	12,5	10,0	12,5	5,0	10,0	15,0	5,0	2,5	5,3	8,3	16,7	8,6	
	Agriculture, Hunting and Forestry	25,0	20,0	30,0	27,5	27,5	32,5	27,5	32,5	25,0	21,1	38,9	25,0	25,7	
	Fishing	17,5	17,5	15,0	17,5	17,5	22,5	22,5	22,5	15,0	21,1	22,2	22,2	14,3	
	Mining and Quarrying	27,5	22,5	22,5	27,5	20,0	20,0	25,0	22,5	25,0	28,9	27,8	38,9	37,1	
	Manufacturing	25,0	32,5	32,5	25,0	30,0	30,0	27,5	32,5	37,5	28,9	27,8	22,2	22,9	
							-					-			
	Electricity, Gas and Water	25,0	15,0	17,5	25,0	15,0	17,5	25,0	27,5	22,5	23,7	25,0	16,7	25,7	
	Construction	25,0	22,5	30,0	27,5	30,0	25,0	17,5	25,0	25,0	34,2	38,9	50,0	28,6	
	Wholesale and Retail Trade	22,5	25,0	32,5	22,5	17,5	25,0	25,0	25,0	35,0	28,9	33,3	30,6	28,6	
	Accomodation, Food and Baverage Services Activities	22,5	20,0	22,5	25,0	27,5	25,0	27,5	20,0	27,5	26,3	22,2	13,9	17,1	
	Transportation, Storage and														
	Communication	25,0	22,5	27,5	20,0	30,0	27,5	30,0	37,5	25,0	31,6	30,6	19,4	22,9	
	Financial Intermediaries	17,5	12,5	25,0	40,0	30,0	25,0	30,0	22,5	20,0	23,7	25,0	16,7	17,1	
conomic ectors	Real Estate, Leasing and Company Services Activities	25,0	22,5	40,0	25,0	22,5	17,5	37,5	27,5	25,0	23,7	36,1	22,2	34,3	
	Government Administrative, Defence and Compulsory Social	5,0	5,0	7,5	5,0	2,5	10,0	10,0	10,0	10,0	10,5	11,1	11,1	2,9	
	Security	45.0	12.5	27.5	20.0	22.5	12.5	20.0	47.5	27.5	22.7	167	11.1	11 1	
	Educational Services	15,0	12,5	27,5	20,0	22,5	12,5	20,0	17,5	27,5	23,7	16,7	11,1	11,4	
	Health Services and Social Work Activities	10,0	17,5	20,0	12,5	22,5	17,5	25,0	30,0	32,5	21,1	11,1	16,7	17,1	
	Public Services, Social Cultural, Entertainment and Personal Act. Personal Services Serving	25,0	17,5	15,0	17,5	15,0	22,5	20,0	20,0	17,5	15,8	19,4	19,4	20,0	
	Households	10,0	5,0	15,0	10,0	12,5	17,5	17,5	12,5	20,0	15,8	16,7	13,9	2,9	
	International Agencies and Other Extra International Organization	2,5	5,0	7,5	7,5	7,5	2,5	2,5	-	-	-	2,8	-	-	
	Activities that Undefined	10,0	12,5	7,5	7,5	10,0	7,5	2,5	7,5	7,5	15,8	13,9	8,3	11,4	
	Micro Small and Medium Enterprises (Communal Business Credit)	10,0	5,0	10,0	5,0	-	7,5	7,5	7,5	7,5	5,3	5,6	13,9	11,4	
Group of Debtors	Micro Small and Medium Enterprises (Non Communal	27,5	22,5	27,5	25,0	32,5	25,0	35,0	40,0	30,0	26,3	22,2	19,4	22,9	
	Business Credit) Non Micro Small and Medium	15.0	22,5		17 5	17 5	25,0		22.5	22.5			38,9		
	Enterprises	15,0		25,0	17,5	17,5		27,5	22,5	22,5	34,2	36,1	,	25,7	
lcage.	Export Loans	15,0	17,5	17,5	17,5	17,5	12,5	20,0	15,0	10,0	15,8	22,2	19,4	20,0	
Isage Orientation	Import Loans	12,5	10,0	12,5	12,5	17,5	15,0	17,5	17,5	22,5	18,4	25,0	25,0	20,0	
	Other Loans	15,0	20,0	20,0	20,0	10,0	10,0	25,0	25,0	30,0	26,3	33,3	38,9	25,7	
	Total	57,5	30,0	40,0	50,0	50,0	45,0	65,0	57,5	60,0	57,9	72,2	72,2	60,0	

<sup>\*)</sup> Commencing in Q2/2021, the survey questionnaire was refined, with the question concerning which loan types have deviated from growth targets thus omitted.

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Estimation Sectors Services Activities 3 3 3 3 3 3				
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Defence and Compulsory Social Security				
Educational Services				
Health Services and Social Work				
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Public Services, Social Cultural,				
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Households				
International Agencies and Other				
Extra International Organization				
Activities that Undefined				
Micro Small and Medium				
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Business Credit)				
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Usage Import Loans 3 3 3 3 3 3 3 3 3 3 3 3	3 3	3 :	3	3
Orientation	1 1	ι   :	1	1

Period	Group of	Type of Deposit		20	19			20	20			20	21		20	22
	Bank	. ype or seposit	1	II	Ш	IV	1	II I	Ш	IV	1	Ш	Ш	IV	1	Ш
		Demand Deposit	30,4	90,3	86,9	81,6	6,8	27,1	38,2	86,3	56,8	49,4	36,7	94,1	18,5	59,0
	Large Banks	Saving Deposit	46,7	80,1	91,7	88,8	75,0	85,8	60,3	89,6	43,4	70,6	63,7	93,1	87,0	60,1
	Large Danks	Time Deposit	56,3	18,1	44,1	79,8	-4,3	41,4	67,4	75,2	-8,9	-35,0	51,9	56,3	2,4	-24,7
		Total	53,8	95,5	87,7	73,9	10,2	44,3	80,8	88,9	16,7	42,8	76,0	79,0	16,8	55,7
	Medium Banks	Demand Deposit	68,1	57,6	46,0	-18,3	54,5	73,0	57,8	15,4	16,7	53,3	32,2	42,0	41,3	51,0
		Saving Deposit	89,5	91,0	86,0	46,4	78,6	77,8	62,7	51,1	63,8	71,3	73,6	77,1	90,0	97,7
		Time Deposit	89,5	37,5	-8,2	-1,5	73,5	53,6	42,1	13,0	38,5	39,5	51,0	51,5	26,6	24,5
Estimation		Total	69,3	91,8	52,1	38,4	87,8	29,0	67,1	28,9	40,5	7,0	19,6	42,2	46,0	45,4
per Quarter		Demand Deposit	100,0	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	100,0	100,0	-100,0	N/A
	Cmall Danks	Saving Deposit	100,0	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	100,0	100,0	100,0	N/A
	Small Banks	Time Deposit	100,0	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	-100,0	100,0	100,0	N/A
		Total	100,0	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	-100,0	100,0	100,0	N/A
		Demand Deposit	30,6	89,7	86,1	79,8	7,7	27,8	39,4	85,2	56,2	49,4	36,6	93,5	18,8	58,8
	Total	Saving Deposit	46,6	80,3	91,6	88,0	75,1	85,7	60,9	89,0	43,7	70,6	63,9	92,9	87,0	60,9

74,2

88,0

-8,2

17,1

-33,9

42,4

51,8

75,1

56,3

78,5

2,9

17,4

-23,8

55,5

64,8

80,8

				20	19			202	20			20	21		2022
Period	Group of	Type of Deposit	1	II	Ш	IV	1	Ш	Ш	IV	I	II	III	IV	1
	Bank		Estir	nation 2	019		Estimatio	on 2020			Estimati	on 2021		Estim 20	
		Demand Deposit	96,9	86,9	81,6	93,1	76,8	93,5	86,3	96,0	75,5	74,0	94,1	93,6	60,9
	Large Banks	Saving Deposit	92,8	96,6	88,8	96,1	98,8	92,3	89,6	94,3	97,3	95,6	93,1	91,8	69,6
	Large Daliks	Time Deposit	64,7	64,3	79,8	97,8	84,8	72,3	75,2	55,4	65,1	61,5	56,3	65,9	52,7
		Total	94,1	93,5	73,9	85,4	72,1	90,3	88,9	69,1	78,6	81,9	79,0	93,7	59,8
		Demand Deposit	42,9	46,0	-18,3	100,0	77,8	51,2	15,4	56,5	53,3	41,6	42,0	90,0	74,4
	Medium Banks	Saving Deposit	97,2	96,6	46,4	66,4	77,8	66,0	51,1	86,7	84,8	61,4	77,1	90,0	97,7
		Time Deposit	42,9	0,5	-1,5	66,7	100,0	66,3	13,0	80,4	54,6	60,3	51,5	38,2	70,2
Whole Year		Total	89,0	50,9	38,4	54,6	41,1	60,5	28,9	56,5	13,4	26,9	42,2	97,7	77,8
Estimation		Demand Deposit	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	100,0	100,0	100,0	N/A
	Small Banks	Saving Deposit	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	100,0	100,0	100,0	N/A
	Siliali Baliks	Time Deposit	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	-100,0	100,0	100,0	N/A
		Total	100,0	100,0	100,0	100,0	N/A	N/A	N/A	N/A	100,0	100,0	100,0	100,0	N/A
		Demand Deposit	95,9	86,1	79,8	93,2	76,8	92,9	85,2	95,4	75,2	73,6	93,5	93,5	61,2
	Total	Saving Deposit	92,8	96,6	88,0	95,5	98,5	92,0	89,0	94,2	97,1	95,1	92,9	91,7	70,2
	TOLAI	Time Deposit	64,4	63,2	78,3	97,2	85,0	69,8	74,2	55,8	65,0	61,4	56,3	65,4	53,0
		Total	94,0	92,7	73,3	84,9	71,6	90,0	88,0	68,9	77,7	81,2	78,5	93,8	60,1

Total

Time Deposit

Total

55,8

53,1

18,5

95,4

43,2

87,1

78,3

73,3

-2,8

11,6

41,6

44,0

### Table 5 Third Party Funds and Loans Rates Projection

Period	Type of	Town of French and Lance		20	19			20	20		20	21
Perioa	Currency	Type of Fund and Loans	1	II	Ш	IV	1	II	Ш	IV	1	II*
	IDR	Cost of Funds	6,02%	6,25%	5,97%	5,87%	5,54%	5,60%	5,10%	4,70%	4,24%	
	IDK	Cost of Loanable Funds	9,38%	9,57%	9,16%	8,92%	8,64%	8,29%	7,92%	7,47%	6,94%	
	USD	Cost of Funds	2,06%	2,20%	2,13%	2,00%	2,09%	2,22%	2,07%	1,46%	1,22%	
	030	Cost of Loanable Funds	3,72%	4,25%	3,62%	3,78%	3,52%	3,30%	3,28%	2,76%	2,75%	
		Working Capital Loans	11,37%	11,51%	11,38%	11,37%	11,21%	10,80%	10,53%	10,50%	10,36%	
	IDR	Investment Loans	11,55%	11,60%	11,58%	11,39%	11,27%	10,81%	10,55%	10,74%	10,76%	
Realization		Consumer Loans	12,85%	12,96%	13,18%	13,04%	12,94%	12,96%	12,28%	12,76%	12,76%	
per		Working Capital Loans	6,32%	6,43%	6,10%	6,17%	6,12%	5,97%	5,40%	5,12%	5,01%	
Quarter	USD	Investment Loans	6,28%	6,51%	6,18%	6,14%	6,12%	5,88%	5,40%	5,00%	4,93%	
		Consumer Loans	7,26%	7,64%	6,91%	6,98%	8,31%	7,43%	6,76%	6,88%	6,39%	
		Housing/ Property	11,39%	11,36%	11,30%	11,11%	11,07%	11,13%	10,55%	10,40%	10,43%	
		Motor Vehicles	12,04%	12,38%	11,36%	11,29%	11,10%	11,11%	9,99%	10,88%	11,33%	
	IDR	Credit Card	24,98%	23,38%	25,42%	25,54%	25,68%	24,32%	24,04%	23,24%	21,48%	
		Multi Purpose Loans	12,81%	12,37%	12,70%	12,68%	12,35%	12,61%	11,87%	11,85%	12,12%	
		Non-collateral loans	21,13%	20,01%	20,76%	20,88%	20,23%	20,47%	22,16%	19,27%	19,36%	

Period	Type of	Type of Fund and Loans		20	19			20	20			20	21		20	22
Period	Currency	Type of Fund and Loans	I	Ш	Ш	IV	ı	II	Ш	IV	ı	II	III	IV	I	Ш
	IDR	Cost of Funds	5,93%	6,02%	6,15%	5,90%	5,79%	5,46%	5,38%	5,21%	4,71%	4,37%	3,95%	3,97%	3,65%	3,36%
	IDK	Cost of Loanable Funds	9,35%	9,45%	9,51%	9,09%	8,81%	8,44%	8,20%	8,13%	7,55%	7,09%	6,76%	6,60%	6,08%	5,87%
	USD	Cost of Funds	2,05%	2,10%	2,66%	2,09%	1,95%	1,94%	1,85%	1,70%	1,35%	1,24%	1,14%	1,32%	1,03%	1,07%
	03D	Cost of Loanable Funds	3,47%	3,83%	4,34%	3,58%	3,56%	3,51%	3,26%	3,29%	2,76%	3,28%	2,56%	2,70%	2,24%	2,27%
		Working Capital Loans	11,69%	11,38%	11,49%	11,37%	11,38%	11,17%	10,72%	10,75%	10,67%	10,39%	10,07%	10,08%	10,30%	10,11%
	IDR	Investment Loans	11,84%	11,51%	11,68%	11,51%	11,48%	11,22%	10,75%	10,62%	10,79%	10,80%	10,29%	10,05%	10,71%	10,29%
		Consumer Loans	13,96%	12,91%	13,25%	13,15%	13,03%	12,93%	12,93%	12,43%	12,89%	12,74%	12,07%	12,73%	12,90%	12,38%
Estimation		Working Capital Loans	6,11%	6,28%	6,27%	6,08%	6,13%	6,00%	5,87%	5,54%	5,33%	5,03%	4,99%	5,02%	5,10%	4,49%
per Quarter	ISD	Investment Loans	6,80%	6,26%	6,32%	6,16%	6,12%	6,01%	5,79%	5,45%	5,11%	4,94%	4,78%	4,78%	5,09%	4,47%
.,		Consumer Loans	7,98%	7,23%	7,64%	6,86%	6,96%	8,28%	7,45%	6,71%	6,86%	6,39%	6,07%	6,37%	6,20%	5,93%
		Housing/ Property	11,50%	11,22%	11,43%	11,26%	11,02%	10,98%	11,08%	10,73%	10,60%	10,36%	9,97%	10,09%	9,98%	9,74%
		Motor Vehicles	12,39%	12,07%	12,42%	11,29%	11,20%	10,94%	10,99%	10,34%	11,27%	11,38%	10,76%	11,02%	10,39%	10,59%
		Credit Card	23,80%	24,99%	23,62%	25,42%	25,51%	25,64%	24,12%	24,00%	23,21%	21,45%				
	אטו	Multi Purpose Loans	14,68%	12,77%	12,74%	12,66%	12,61%	12,27%	12,55%	11,90%	11,96%	12,20%				
		Non-collateral loans	18,91%	21,22%	19,71%	20,74%	20,90%	20,25%	19,72%	18,96%	19,41%	19,57%				
		Others											14,79%	15,15%	13,82%	12,62%

				20	19			20	20			20	21		2022
Period	Type of Currency	Type of Fund and Loans	1	II	III	IV	ı	II	Ш	IV	I	II	Ш	IV	ı,
	Currency		Esti	imation 20	019		Estimati	on 2020			Estimati	on 2021		Estimati	ion 2022
	IDR	Cost of Funds	6,00%	6,10%	5,81%	5,66%	5,44%	5,38%	5,22%	4,71%	4,37%	4,15%	4,22%	3,71%	3,47%
	IDK	Cost of Loanable Funds	9,42%	9,47%	9,09%	8,86%	8,41%	8,15%	8,07%	7,44%	6,89%	7,05%	6,21%	5,93%	6,07%
	USD	Cost of Funds	2,14%	2,25%	2,09%	1,96%	1,95%	1,88%	1,72%	1,35%	1,48%	1,23%	1,47%	1,03%	1,14%
	03D	Cost of Loanable Funds	3,85%	4,34%	3,61%	3,55%	3,49%	3,30%	3,32%	2,75%	3,49%	2,81%	2,60%	2,02%	2,37%
		Working Capital Loans	11,38%	11,54%	11,36%	11,22%	11,13%	10,72%	10,73%	10,66%	10,49%	10,07%	9,77%	10,31%	10,14%
	IDR	Investment Loans	11,48%	11,61%	11,52%	11,28%	11,09%	10,73%	10,63%	10,79%	10,89%	10,45%	10,14%	10,59%	10,34%
		Consumer Loans	12,90%	13,46%	12,47%	12,91%	12,95%	12,98%	12,46%	12,94%	12,93%	11,59%	12,48%	12,87%	12,37%
Whole Year		Working Capital Loans	6,28%	6,35%	6,08%	6,15%	5,99%	5,90%	5,55%	5,34%	5,20%	4,95%	4,77%	5,03%	4,50%
Estimation	USD	Investment Loans	6,27%	6,54%	6,15%	6,13%	5,97%	5,83%	5,50%	5,12%	5,02%	5,13%	4,94%	4,95%	4,45%
		Consumer Loans	7,30%	7,64%	7,34%	6,91%	8,23%	7,41%	6,71%	6,86%	6,32%	7,60%	5,95%	5,57%	5,86%
		Housing/ Property	11,39%	11,37%	11,26%	11,00%	10,96%	11,07%	10,72%	10,61%	10,39%	10,20%	10,08%	9,86%	9,74%
		Motor Vehicles	12,10%	12,42%	11,31%	11,28%	10,96%	11,04%	10,38%	11,27%	11,40%	10,88%	11,04%	10,56%	10,56%
	IDR	Credit Card	24,96%	22,76%	25,42%	25,51%	25,64%	24,12%	24,00%	23,21%	21,45%				
	IDK	Multi Purpose Loans	12,80%	12,84%	12,74%	12,72%	12,27%	12,57%	11,96%	12,00%	12,21%				
		Non-collateral loans	21,23%	19,78%	20,72%	19,97%	20,24%	19,71%	18,98%	19,39%	19,57%				
		Others										14,51%	14,98%	13,00%	12,60%

<sup>\*)</sup> Commencing in Q2/2021, the survey questionnaire was refined, with the question concerning interest rate realization in the quarter of the survey period thus omitted.

<sup>\*\*)</sup> Also commencing in Q2/2021, the question concerning lending rates on consumer loans was broken down into three loan types, namely housing loans, automotive loans and other consumer loans, replacing credit cards, multipurpose loans and unsecured loans.

#### **METHODOLOGY**

The Banking Survey (previously the Bank Loan Survey) has been conducted quarterly since Quarter III 1999 in order to collate early information concerning banking policy in the disbursement of credit, funding and setting interest rates, the supply and demand of new loans as well as to collate comprehensive banking information that is unavailable through the Monthly Reports of Commercial Banks (LBU). The latest survey is conducted in March 2022. The sample is selected using purposive sampling of  $\pm 40$  commercial banks with head offices in Jakarta and a credit share accounting for around 80% of the national total.

Data is processed using the net weighted balance method, namely that the answers provided by respondents are multiplied by their respective credit weighting (totalling 100%), with the difference between the percentage of respondents whose answers increased and those whose answers decreased subsequently calculated.

The Bank Lending Policy Index is calculated using the weighted net balance (WNB) based on the credit weight of each respondent to total credit and the weight of the response (Tighter (1), Slightly Tighter (0.5), Unchanged (0), Slightly Looser (-0.5) and Looser (-1)), with a minimum WNB of -100 and maximum of 100. A WNB value > 0 indicates tighter lending policy, WNB = 0 is unchanged and WNB < 0 indicates looser lending policy.